

The webinar will start in just a moment.

**Coffee is brewing,
be right with you...**



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Leasing Your Copier

What You Need to Know



Today's Presenters



Cathy Miles

Business Improvement Specialist



Don Amyx

Business Improvement Specialist

DID YOU KNOW?

- 90 % of our customers choose to lease as opposed to purchasing
- You don't have to wait until the very end of your lease to make a change
- You have options!

Advantages to Leasing

- No worries about lack of up-front capital
- Access to the newest technology
- Flexibility of terms (36, 48, 60 months)

Types of Leases

- Fair Market Value
- Dollar Buyout

Bundled Leasing

- Includes service costs
- Ease of invoicing – one payment
- Increases only on service, not lease payment

Other Associated Costs

- Service
- Insurance
- Personal Property Tax
- Sales Tax
- Transitional Billing
- Lease Origination Fee

Timing of your Lease upgrade

- Buyout considerations
- Proper notification
- Penalties



What happens at the end of term?

- Notification
- Buyout
- Shipback

Options at the end of your lease

- Upgrade
- Purchase
- Return

Whats Brewing Next?



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Security Series: Social Engineering



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Q & A



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Thank you for Joining us.

For any other Questions contact us at



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